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AccentHansen

Timbmet Door Solutions Ltd (TDSL) acquire stake in AccentHansen 'Marriage' will create the UK's leading door provider

10 March 2010 – AccentHansen, one of the UK's market-leading steel and glazed door manufacturers and installers, has sold part of its business to TDSL – the UK's premier, specialist timber door organisation.

This 'marriage' of companies creates the UK's premier provider of doors, offering a complete door solution package from timber, steel, glass as well as fire screens, all from the same trusted company. Both companies pride themselves of the quality of their products and their customer service.

TDSL will bring an extensive sales operation with an established network of good relationships with clients throughout the UK and will build on the Hansen Group development of AccentHansen Ltd to create the leading player in the steel door market.

AccentHansen Ltd is also benefitting from major investment having recently installed a new Rainer CNC punch and most recently a new Salvagnini P4 panel bender.

To further develop the AccentHansen Ltd business it has also invested in selected assets from the Watsons Glass business that will enable it to produce fire-rated screens and doorsets, which will be a valuable addition to its product range.

Mark Mallen, MD AccentHansen said "This really is a match made in heaven and we are delighted to welcome TDSL into our fold. TDSL have a very similar ethos to AccentHansen and the acquisition opens up a new customer base and a vast array of opportunities. Our customers know we have great products and we know that TDSL do too."

Ash Malhan, CEO TDSL said "AccentHansen are very well respected for the quality of their products and have a fantastic business where customers keep coming back for more. The acquisition gives AccentHansen access to our wide distribution network and an expanded sales reach, while opening up a whole new range of products to the TDSL Group. We are looking forward to working together."



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Hans Kolby Hansen, CEO Hansen Group added “AccentHansen has been very successful in the last 18 months, despite the recession, and this is down to the commitment of the team and our continued investment in new technology and machinery. The part sale of the business to TDSL made perfect sense as although they operate in similar markets they have very different customers and different product solutions. The cross-selling opportunities open to both companies are immense.”

For more information on AccentHansen’s full range of doors go to: www.accenthansen.co.uk.
For more information on TDSL, visit www.tds-l.com

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About AccentHansen

AccentHansen is a market leading steel and glazed door manufacturer and installer specialising in providing high performance doors to meet a wide range of applications and specifications. Established in 1969, AccentHansen joined the HansenGroup in 1996 to create Europe’s leading independent window, door and façade specialist.

In January 2009, AccentHansen expanded their product range with the introduction of GlazeShield FL – a fully tested glass fire door. GlazeShield FL is tested to BS 476 Part 22 1987 for up to 60 minutes integrity and is offered in a choice of frame finishes, including stainless steel, PPC, and bronze.

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About TDSL

Timbmet Door Solutions Ltd (TDSL) is a leading provider of specialist door solutions to the UK market, particularly in the public sector healthcare and education arena. TDSL also has an investment in a parallel business in India that supplements the UK supply as well as serving the Middle East and central Asia.

www.tds-l.com

About The HansenGroup

The HansenGroup celebrated its 100th anniversary in 2009. Through 3 generations of the Hansen family, HansenGroup today is Northern Europe’s leading independent fenestration specialist with companies in 6 countries.

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